

October 20, 2018 - Manager's Report

The staff is currently working on end-of-season projects, including: end of season pump outs; pool winterizing on October 9; water shut off October 15; cleaning horse barn and prepping it for concrete which will be delivered October 16; asphalt paving which is scheduled for October 15 and 16; server install October 17 and 18. We have been working on seasonal site contracts, cleaning up QuickBooks, determining budget needs, developing themed weekends, and completing store inventory. We have researched options with Advanced Disposal, and I will update at the meeting. DirecTV is on seasonal hold. Arcade games will be picked up on October 16. Holiday Foods will pick up our rental equipment on October 17. Septic Maintenance will only come when called in the off season. Schopfs land rent contract is still being looked into. We have determined that we will stay in contract with Reserve America for the next year. I have filed an updated claim with Lil Lodges. Other projects for the off season include human foosball, skirting the park models with lattice, cutting dead trees, splitting and chunking wood, and building a wood shed. We will also be working on getting the office files in order; mostly making sure that Condo and UDIs have the proper paperwork and also cleaning up the files on the computer.

Financials:

2018 YTD income dues:	\$515,572	2017 Fiscal income dues:	\$992,341
2018 YTD reservations/seas.sites:	\$593,488	2017 Fiscal reservations:	\$466,469
2018 YTD Total expense:	\$861,259	2017 Fiscal expense:	\$1,039,978
Operating Acct. Balance YTD 2018	\$303,304	2017 Operating Acct YTD:	\$269,529

Professional Services:

- ~**Accounting** - Asher & Wood LLC
- ~Coverra insurance is our **insurance provider- includes workers comp.**
- ~Advanced Disposal - **waste management** company.
- ~Septic Maintenance - **septic hauling company.**
- ~Carrico Aquatics - **pool service/chemicals** provider.
- ~ Camera Corner is our **IT Company.**
- ~ We are **members** of the Egg Harbor Business Association.
- ~We are **members** of WACO (Wisconsin Association of Campground Owners).
- ~We are **members** of the local Rotary chapter.
- ~We are **members** of ARVC (National Association of RV Parks and Campgrounds).
- ~We are still utilizing Harv's Electric for our **electrician** needs.
- ~We are still utilizing Pinkert Law Firm for our **legal advice.**
- ~We are currently not outsourcing our **collections** efforts.
- ~We are still using Holiday Wholesale as a primary source for our **store inventory.**
- ~We are using Green Bay 7-UP
- ~We are still **banking** with Associated Bank.
- ~ **Rental golf carts:** Harbour village is in a rental agreement with Jims Golf Carts.
- ~Door County Co-op is our **propane supplier.**

~We are using DIRECTV for **satellite TV** for our rental units.
~AT&T is our **telephone provider**.
~US Cellular is our **cell phone** provider.
~**Camping clubs** we are affiliated with: Coast to Coast
Reservation System is now Reserve America as of December 1st.

Long term Contracts:

Kids Directory Term 2015-2021 (Advertising) (Pending)